

COMMERCIAL AGENCY

Why Michael Parkes?

Established in 1985, Michael Parkes Chartered Surveyors has provided professional advice to a wide range of owners and occupiers of commercial and residential land and property throughout Kent and the Southeast region.

We have in depth knowledge of our local markets, matched with a continual monitoring of national trends, legislation and other factors that may affect these markets. We commit our time and resources so that we can provide you with the best advice.

We offer experienced, professional advice to help you with your property matters.

Who needs marketing advice?

Tenants - Landlords - Owners - Investors - Solicitors - Accountants - Liquidators

All businesses change and adapt over time. This may make your current property ineffective or inefficient, too small or too big, perhaps in the wrong place; we can assist you in planning and implementing the right strategy for you.

Surplus space or too little? Selling, leasing, finding or buying, we can help. Upsizing, downsizing, improving or moving, it's a complex and often costly exercise. Good advice, taken early can often make the process less painful. We are always happy to meet new clients as well as those we have advised for many years. We can review the issues with you and provide you with a considered and experienced solution.

Liquidators and Receivers similarly need advice on property matters which will provide an income or capital to offset debts accrued by a business or individual. We can provide advice and action to ensure that the asset is maximised effectively and efficiently.

What do we do?

Michael Parkes Surveyors are specialists. We focus on the commercial market, which includes residential land. Our Directors and professional staff all have an extensive knowledge and background experience with office, industrial, and retail property, development and land, investment and planning.

We can help you buy, lease, sell or invest in property. We can help you expand, extend, or even re-locate your property function. We can help you resolve problems or issues such as rent reviews, planning consents, or development advice.

We are experienced and professional marketers. We understand issues such as the importance of presentation, brochures and advertising, negotiations, agreeing the deal, contracts and leases, deadlines and budgets.

Head of Agency & Property Management

Emma Catterall *AssocRICS MIRPM*

Tel: 01634 294 994

Mob: 07921 694 502

Email: ecatterall@michaelparkes.co.uk



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We have the knowledge to provide you with the right marketing package tailored to deal with your property interest. We can ensure that your property is promoted to the right target occupiers in order to secure a successful sale or letting.

What does it mean to you?

Dealing with your property is often a complex, time consuming and frustrating experience. It distracts you from other things, but it is such an important and valuable part of your business that it must be dealt with properly.

We can help. We can unscramble the jargon, see the real issues, and simplify the decisions you have to make. We can advise you in a straightforward language, what the best course of action is for you. You can rest assured that your best interests are being looked after, without having to worry about whether you are getting it right, or not.

Fees

We aim to provide you with good value professional advices and services. We constantly review the market to ensure that our charges are in line with the market and will always be happy to tailor fees to differing situations. We will always agree our fees and other charges with you – before proceeding with your instructions.

Managing Director

Denise Ford *MRICS*

Tel: 01634 294 994

Mob: 07921 694 505

Email: dford@michaelparkes.co.uk